Investment Profile

The Energy City with a Bright Future.
Estevan is the economic hub of Southeast Saskatchewan, a thriving region in one of Canada’s fastest developing provinces. A close knit, family oriented community whose growth is on par with the region and the province while maintaining hometown values.

<table>
<thead>
<tr>
<th>Location</th>
<th>49°08'21&quot; N 102°59'10&quot; W</th>
</tr>
</thead>
<tbody>
<tr>
<td>Population (2016)</td>
<td>11,258</td>
</tr>
<tr>
<td>Trade Area Population</td>
<td>50,000</td>
</tr>
<tr>
<td>Labour Force - Local/Regional</td>
<td>6,855/18,250</td>
</tr>
<tr>
<td>Participation rate (%)</td>
<td>74.6</td>
</tr>
<tr>
<td>Unemployment rate (%)</td>
<td>8.5</td>
</tr>
<tr>
<td>Median household income</td>
<td>96,945</td>
</tr>
<tr>
<td>Average household income</td>
<td>122,128</td>
</tr>
<tr>
<td>Number of Households</td>
<td>4,690</td>
</tr>
<tr>
<td>Land Area (Km2)</td>
<td>18.85</td>
</tr>
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Municipality Message

ROY LUDWIG
Mayor

Estevan is a vibrant and engaged community. We have many opportunities and incentives for businesses to locate to our City. We have the warmth and openness of a smaller community while at the same time the aspirations of a growing city. We are strategically located close to the US border and have major transportation highways intersecting our city as well as a major railway line that moves traffic south into the US. There is also a well-established airport with new runways and a very knowledgeable on site staff, and with this location pilots have the ability to fly directly into the United States airspace.

Our business people are approachable and knowledgeable. We also have one of the best volunteer based communities in the Province that proves we are a community that cares. We have major opportunities and incentives to grow our industrial park.

There is a modern hospital with CT Scan and Ultra Sound capabilities, along with a great team of doctors.

We are proud to have one of the safest communities with one of the lowest crime rates in Canada.

Our Events Centre is second to none in the province for a City our size. There is one of the nicest golf courses in the province, and our parks are modern and well maintained allowing for a variety of recreational activities.

The City of Estevan has created incentives to help revitalize the downtown core and we are currently engaging the public and requesting feedback on how we would like to see our community move forward on land development and associated issues.

We are fortunate in our community as we have many economic drivers such as farming, oil and gas, coal production and power generation. We have a forward thinking management team and Council and look forward to working toward making our Community the best we can be.

“OUR BUSINESS PEOPLE ARE APPROACHABLE AND KNOWLEDGEABLE AND WE ARE A COMMUNITY THAT CARES.”

>200
Over 200 residents volunteered at the Home Hardware Canada Cup in 2018.

Declining CSI
Estevan tops the list for declining Crime Severity Index (CSI) rates in Canada.

38
There were 38 new businesses licensed in 2018.
THE ESTEVAN COMMUNITY IS RENOWNED FOR COMING TOGETHER TO MAKE GREAT THINGS HAPPEN AND WE ENCOURAGE ANY AND ALL BUSINESS VENTURES TO COME SEE“

JEFF WARD
City Manager

The City of Estevan has experienced a very challenging economic period since 2015 when the oil boom started busting and the economy started a relative downturn. Notwithstanding this reality, the City of Estevan has managed to conduct a steady flow of business as we endeavour to support a good quality of life for our residents.

We have managed to maintain a healthy state of our infrastructural assets even adding to those assets with the implementation of some sizeable projects. Additionally, the city has been able to operate on a reasonably balanced budget while reducing our debt facilities over the last 5 years.

One of the notable developments in the City has been the establishment of an Economic Development Board by City Council. The Board, which was established in the summer of 2017, is made up of residents of the community, and representatives of City Council, City Administration and the Estevan Chamber of Commerce. The purpose of the Economic Development Board is to provide advice and recommendations for City Council in matters pertaining to Community Development in the City of Estevan. Since its inception, the Board has had the benefit of an Economic Development Coordinator in place and has already delivered some major outputs including a Business Incentive Program.

The City Administration endeavours to continue its stewardship of City resources as we continue to lead and support the development of our lovely City. City Council has made it their mandate to encourage new business opportunities and to diversify the marketplace in the area. The Estevan community is renowned for coming together to make great things happen and we encourage any and all business ventures to come see what the City of Estevan can do for them.

615
In 2018, 615 local businesses registered with a Business Licence.

4
There are four different Business Incentive Programs that are in operation.

50,000
The local trading area population has 50,000 people within reach.
Estevan

at a glance

Estevan is the eighth largest and most southern city in Saskatchewan, located in Western Canada. It is located approximately 16 km north of the Canada-United States (North Dakota) border. The population of Estevan is 11,483 (2016 census) and total land area is 18.85 km².

The population density is 609 people per square km. It is located near the southeastern corner of the province with the Souris River in close proximity.

Estevan is the commercial hub of the Southeast. With its central location, and excellent transportation system (highways, rail, air), Estevan is well connected with markets throughout North America. Three major highways, as well as, the main CPR line pass directly through the city providing access to both east-west and north-south corridors. The Estevan airport accommodates charter flights and has the potential for further development.

Estevan has a humid continental climate characterized by cold, long and dry winters and warm, short and relatively humid summers. It is the Sunshine Capital of Canada with an annual average of 3,536.6 hours of sunshine and also has the highest annual number of hours per year with clear skies in the country.

Estevan’s vibrant, growing and diverse economy ranks it number one in the province of Saskatchewan in discretionary income and the highest level of average household liquid assets.

Estevan’s economy is characterized by: power generation, coal mining, agriculture, manufacturing, oil and gas drilling and is home to the world's first commercial carbon capture and storage project- where SaskPower’s Clean Coal Power generating plant worth $ 1.44 billion is established.

Estevan has become known as the Energy Capital of Saskatchewan - a distinction based on an extraordinary resource base and the strong resource sector that is serviced primarily out of Estevan.

The City of Estevan and RM of Estevan No. 5 are both committed to local economic growth and prosperity and as such, have developed a positive working relationship that has led to numerous agreements in order to best facilitate business development.

Both municipalities have serviced land available for development and are prepared to work with developers to meet the community’s goals and needs.
About Estevan, Saskatchewan

Estevan is...

• The most southern and eighth largest city in Saskatchewan.
• Home to the highest level of average household liquid assets of any Saskatchewan city.
• Home to a diverse economy featuring power generation, coal mining, agriculture, manufacturing, oil and gas and is a regional service centre serving southeast Saskatchewan.
• Located on the main north-south rail line, providing tremendous access to the North American market.
• The sunshine capital of Canada with an annual average of 3,536.6 hours of sunshine and also has the highest annual number of hours per year with clear skies, between zero and two-tenths sky cover: 2979 hours.
• Saskatchewan is home to one fourth of the global uranium production and one third of the global output of potash.
• For 36% of Canada’s primary energy production comes from Saskatchewan.
• Saskatchewan is Canada’s second-largest oil producing province.
• Canada’s largest exporter per capita is Saskatchewan.
Estevan, Saskatchewan, Canada

Estevan is one of two urban centres in Southeast Saskatchewan with a population greater than 10,000; the regional trade area consists of 48,580. The city is located approximately 200 kms southeast of Regina, 450 kms west of Winnipeg, and 16 kms north of the Canada United States Border.

Known as the sunshine capital of Canada, Estevan is geographically positioned among abundant solar and wind resources. The city receives an average of 2,536 hours of solar radiation per year, far more than other Saskatchewan cities and most other cities in Canada. Prevailing winds are from the Northwest at an average speed of 24.5 km/hr.

The city of Estevan consists of 1,740 hectares (4,300 acres), of which 54% is developed into urban form, 25% is undeveloped and suitable for development, and the remaining 21% is not suitable due to topography and surrounding use.
Business Profile

PRAIRIE MUD

Coming from a poor family in Willkie, Saskatchewan where they gathered cattle manure to burn as fuel, Ray Frahlick has waded his way through plenty of mud and is now the President of Prairie Mud Service. Incorporated in Estevan in 1976 by founder Ray Frahlick, Prairie Mud and Chemical Services Ltd. supplies and services salt and fresh water based, polymer and oil based systems. The company also assists customers in developing completions and \( \text{CO}_2 \) kill systems. Ray had been previously involved in Saskatchewan and the northern United States as a Fluids Engineer and Operations Manager for 23 years. He felt the area could support a full service mud company.

In 1999, Prairie Mud added an Environmental Division whose primary goal is to undertake an environmentally safe and responsible course of management for drilling fluids and their associated wastes. The Environmental Division’s responsibilities include sampling, analysis, and documentation involving both on-lease and off-lease disposal methods, as well as pre-site assessments of private lands.

In 2002, Prairie Mud Service Partnership was formed and expanded into Manitoba, North Dakota, Montana, and Alberta. Offices are located in Williston, Swift Current, Estevan, Lacombe and Calgary, with warehousing in Kindersley, Lloydminster, and various locations throughout Alberta.

According to Ray, the secret to his success as President of Prairie Mud is hard work: “You have to work twenty hours a day; to be competitive you must have honesty and integrity and look after customers’ needs and complaints.” He further advised that “Being in business is like being born- you first have to crawl, then walk and eventually run.”

Prairie Mud has been and continues to be involved in and contributing to the community of Estevan making financial and other tangible contributions to many local facilities and institutions. Ray feels that in order for Estevan to meet future challenges as a community, technology and diversification would have to be its main focus. “Prairie Mud Service believes that drilling wastes must be properly managed to protect the environment from adverse impact. We adhere to all government regulations…… Our commitment is to provide high quality, trouble free service, while maintaining cost efficient and improved productivity for our customers.”

At age 81, Ray looks forward to continuing to help Estevan meet these future challenges.

“To be competitive you must have honesty and integrity and look after customers”
- Ray Frehlick

Investment Profile - City of Estevan
Competitive Advantages

Strong Community

- Estevan is a close knit community where residents enjoy a good quality of life.
- Great facilities for recreation and leisure.
- Lots of volunteerism and corporate social involvement.

Business Incentive Program

- The City offers some of the most attractive Business Incentives in the province/country.
- Competitive position of Estevan is greatly enhanced due to this Business Incentive program.
- Estevan’s residential and commercial taxes are both below the average in the entire province of Saskatchewan.

Natural Resources

- Ready access to reserves of varied resources in the mining, agriculture and energy sectors.
- Large agricultural farms provide opportunities for large scale production and agro processing.
- Seven thousand oil wells are located within a 160 km radius of Estevan. Most wells are owned and serviced by companies located in Estevan.

Location, Location, Location

- Central time zone and central location in North America provides an advantage of doing business.
- Located near North Portal, Saskatchewan’s only 24-hour border crossing to the United States which serves approx. 100,000 southbound passenger vehicles in addition to + 100,000 transport trucks/year.

Favourable Climate

- An annual average of 2,536.6 hours of sunshine and also has the highest number of hours per year with clear skies. Estevan is ideal for solar energy, and greenhouse technology.
- With prevailing winds from the northwest at an average speed of 24.5km/hr, there’s great potential for wind generated power.
Competitive Advantages

Solid Infrastructure

• A solid infrastructure of road, rail and air makes Estevan an ideal location for manufacturing, trade and distribution.
• The Estevan airport is capable of landing 70 passenger jets; lighted for night use.
• Home to SaskPower's Carbon Capture facility—an innovation that is second to none in the world.

Real Estate ready and Available

• Fully serviced industrial and commercial lots are currently available.
• Wide variety of residential options to choose from.

Transportation and Distribution

• Our excellent transportation system of rail and road connects us throughout North America and because of that we're a commercial hub of Saskatchewan.
• The city provides access to both east-west and north-south corridors across North America.

Favourable Population and Demographics

• The province has the third largest percentage of workers aged 15 to 24 in Canada.
• Estevan's population at the latest (2016) census was at 11,483. The regional trade area is approximately 50,000. Sixty eight percent of Estevan's total population constitutes the working-age population, or those between the ages 15 to 64 years.
## Labour Force by Industry Categories

<table>
<thead>
<tr>
<th>Industry</th>
<th>No. of Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture, forestry, fishing and hunting</td>
<td>135</td>
</tr>
<tr>
<td>Mining, quarrying, and oil and gas extraction</td>
<td>1,040</td>
</tr>
<tr>
<td>Utilities</td>
<td>385</td>
</tr>
<tr>
<td>Construction</td>
<td>600</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>295</td>
</tr>
<tr>
<td>Retail and wholesale trade</td>
<td>275</td>
</tr>
<tr>
<td>Retail trade</td>
<td>830</td>
</tr>
<tr>
<td>Transportation and warehousing</td>
<td>275</td>
</tr>
<tr>
<td>Information and cultural industries</td>
<td>115</td>
</tr>
<tr>
<td>Finance and Insurance, real estate and rental and leasing</td>
<td>295</td>
</tr>
<tr>
<td>Professional, scientific and technical services</td>
<td>275</td>
</tr>
<tr>
<td>Administrative and support, waste management and remediation services</td>
<td>185</td>
</tr>
<tr>
<td>Educational services</td>
<td>340</td>
</tr>
<tr>
<td>Health care and social assistance</td>
<td>570</td>
</tr>
<tr>
<td>Arts, entertainment and recreation</td>
<td>80</td>
</tr>
<tr>
<td>Accommodation and food Services</td>
<td>580</td>
</tr>
<tr>
<td>Other services including public administration</td>
<td>510</td>
</tr>
</tbody>
</table>

Source: Stats Canada 2016 Census

TOTALS 6,790
After migrating to Estevan from Greece in the 1960s and working in the construction industry, George Serregela decided to open a small café at a gas station just outside Estevan. This initiative quickly proved to be a success and led to the purchase of a building on 4th street Estevan which is now the famous Tower Café. Tower Café’s success led to further expansion which resulted in the present day facility consisting of Tower Café, Eleven24 Social House, and The Tap House. This facility provides a variety of food, service and entertainment all in one- Tower café is locally owned and operated and provides great food and a great atmosphere; Eleven24 Social House is primarily a wine and dining lounge featuring a wide variety of foods and drink; The Tap house is considered a local watering hole- a sports minded place where good times are always on tap.

According to Pete Serregela, son of founder George, the family (Pete and his three brothers) wanted to create three different social atmospheres in order to offer people a variety. “There are three different menus but they are all serviced by one amazing kitchen” says Pete who along with his brother Nick, manage and operate the Cafe. According to Pete: “We realize that dining out is a social event and social events are different so we try to accommodate everyone”.

What’s the secret to success? Pete feels that hard work and a strong relationship with the community are the secrets to Tower Café’s success. Cooking great food is what distinguishes them from everyone else “we prefer to rely on instinct and feel…. Customer service and product quality are our top priority.” All four Serregela brothers were born and raised in Estevan and ‘grew up’ in the café. “The community has supported us through economic boom and bust mainly because of the strong relationship we have with the community.” Pete further stresses that Estevan is a close knit and diverse community which “offers you everything that a big city can offer you.” Pete and his brothers are proud Canadians who are always eager to give back to the community of Estevan. The Tower Cafe is a proud supporter of The Estevan Bruins as well as many other community organizations.
Key Industries

Mining, quarrying and oil and gas extraction

Saskatchewan is leading the economy of Canada as it has abundant natural resources. Oil and gas exploration and production as well as coal mining have a great impact on Estevan’s local economy. The oil and gas industry is Saskatchewan’s largest revenue source. Many people in Estevan are employed in the oil and gas industry and in coal mining.

Real estate

Estevan provides numerous business advantages, including plenty of land for commercial and residential development. There are many commercial properties which lend themselves to the establishing and operating of business entities.

Retail

The local retail landscape is lined with all types of retailers. Estevan has a profitable and expanding mix of national and international companies working side by side with owner operated retail outlets and home based businesses. Retailing and its support services contribute significantly to the economic stability of the city and its on-going prosperity.

Manufacturing

A number of manufacturers call Estevan home. From custom metal fabrication in the oil field, to modular homes, plastics, and lubricants, a variety of companies serve local demand. The proximity to the United States provides immediate export opportunities with Canada’s largest single trading partner.
Key Industries

Tourism

Estevan offers a variety of tourist attractions not available elsewhere. Activities, events and attractions include: the Estevan Speedway, Souris Valley Theatre, Estevan Art Gallery and Museum, a guided energy tour. Other exciting attractions include largemouth bass fishing; Savour the Southeast and concerts by many high level performers such as John Mellencamp and Alice Cooper.

Accommodation and food services

The industry is becoming more of an important economic force in Estevan as more visitors come to our city. The city has a vibrant mix of renowned locally owned restaurants and big-name franchises, as well as many hotels.

Commercial, professional and industrial services

These services are provided in Estevan to meet the needs of businesses and consumers in the region. Companies here are involved in transportation, warehousing, construction, utilities, financial services, technical services, real estate and waste management.

Arts, entertainment, recreation and culture

Quality of life contributes to the local economy and provides residents with a variety of activities and social events. Estevan provides many of the major recreational opportunities for the surrounding municipalities.
New Developments

Estevan is the beneficiary of several initiatives and projects which are maintaining a sustained level of growth and revitalization. Over the past decade, there have been new developments which are creating the right conditions for business and residential development.

01 GLEN PETERSON INDUSTRIAL PARK

The Glen Peterson Park is a Commercial Business Park with a bright future. The south portion is a mixture of commercial businesses and a campus for the Southeast College. Fully serviced lots in this area remain available for development. The north portion is a shopping centre featuring a Walmart, several hotels and a variety of other businesses. The City is currently working with stakeholders to re-imagine Prairie Meadows/Glen Peterson as an urban village with consumer friendly businesses, residential development and post-secondary education and research opportunities.

02 AFFINITY PLACE

Affinity Place recreational facility is reputed to be one of the best of its kind in Western Canada. The 81,000 sq. ft. facility consists of an NHL regulation ice surface, and is home to the local Estevan Bruins Hockey Team. It also includes a two-lane, 200 meter walking track and a weight room. The facility which cost approximately $23 million was opened in 2011 and has a capacity of housing approximately 4,700 persons for a single event. The ice floor is moveable for convention type activities.
Estevan’s fire hall is housed in a repurposed building which cost approx. $1.3 million. With most of the major work completed, this 3-year phased project is expected to be fully completed by 2020. The facility is approximately 19,000 sqft. and houses: a fire fighter museum display area, a public education area; 7 fire trucks, 3 command vehicles, 1 hazmat trailer, 1 utility trailer, and 2 UTVs.

The Estevan Regional Airport which has the capacity to land 737 jets underwent major refurbishment in 2014 and 2015. Works included the complete rebuilding of two runways, two taxiways and two aprons. All electrical networks and GPS system were also upgraded and an airport master plan was produced as well. The cost of this project was $6.5 million.

Was constructed in 2013 at a cost of $10 million. This Reservoir will help increase our water storage capacity within the city as well as add a redundancy to our water system in the event one reservoir was to fail. Additionally, Wellock Road Reservoir will help to alleviate some of the water pressure issues experienced in the city in the past.

This project saw Souris Avenue being completely rebuilt to a 4 lane highway with a total width of approximately 15 meters. Over 2.2 km of roadway was rebuilt to a finished asphalt surface including concrete works and replacement of water mains at intersections. The project’s duration was 2013-2015 and cost $5.2 million.

King Street is one of the major streets traversing the city of Estevan. The King Street Rehabilitation project (I and II) included intersection improvement, roadway rebuild and widening, roadway rehabilitation and resurfacing. A total of over 1.6 km of roadway has undergone construction. Total cost of this project (phases I and II) was $2 million.
Business Profile

FrameTech Systems is a family owned business that was formed in 2014 by Brad and Tenille Wilhelm. The company produces a pre-engineered steel framing system that is manufactured and assembled in the same facility. The benefit of building with this method is that the majority of the work is done in a controlled environment which saves time and reduces cost by up to 30%.

Research for the technology began in late 2013. Business started in late 2014 when the two roll-forming machines were custom made and delivered.

Brad and Tenille have owned and operated an exterior finishing company, Estevan Eavestroughing & Exteriors, since 2007. They have experience with roll-forming machinery and building construction. One of the biggest challenges that Brad and Tenille have faced is material availability. Since this is a brand new construction method to Canada, it was difficult to find the correct steel and screws. Since building with the automated construction was not a widely used method, they also had to hire a Design Detailer from another country.

Another challenge was trying to get people to understand how the system works to build structures. Other countries have been using this method for almost 30 years, and it was completely unheard of in Canada. Over the last 4 years, FrameTech has embarked on an education drive to educate companies on its construction methods.

Highlighting the successes of the company, Brad revealed: “Our steel framing can be used in endless applications. A major success was on a project we completed for the British Military. No other building methods could meet the requirement to construct the military training pods that they needed on their military base. Our building system, not only met, but exceeded their needs.”

“Our products are not limited to local customers, it can be shipped worldwide.”

The future looks very promising, he says: “After the challenges we have overcome, our building system is proving to be a superior alternative to building with wood. We have outgrown our current facility and are constructing a new facility to meet the needs of our customers….Customers are realizing the numerous benefits of building with our system. They are saving time and money on construction projects. Their buildings are stronger and more precise than other construction methods. The buildings are safer for residents because steel is non-flammable, pest resistant and more stable…FrameTech has hired 10 new employees and will have a need to employ more as we expand our business. Having a manufacturing facility benefits the community.”
DEEP Earth Energy Production Corp. (DEEP) commenced drilling in late 2018 on the first well for its 5 megawatt (MW) geothermal power facility, located in Southeast Saskatchewan near the City of Estevan. This will be Canada’s first geothermal facility and will be a transformative energy innovation for Saskatchewan.

DEEP is a Saskatchewan privately held corporation with a mission to develop Saskatchewan’s geothermal resources for power generation. Its vision is to be a sustainable producer of secure, clean and renewable energy. DEEP’s long term strategy is to build hundreds of megawatts of geothermal power facilities with a vision of a cleaner energy future for our province. The proposed facility would generate renewable, zero emission, baseload power from a hot (120 degrees) aquifer.

The Government of Canada will provide $25.6 million in funding for the five Megawatt (MW) facility, which will produce enough energy to power approximately 5,000 homes. The project will create 100 jobs during construction, provide the provincial power grid with clean, renewable energy, and create new business opportunities for local communities.

According to Prime Minister Justin Trudeau, in announcing his government’s support for the project: “Today’s announcement is an investment in the future of Saskatchewan, and all our children. DEEP’s project has the potential to transform how the province and the country produce energy, while creating good, middle class jobs for Canadians”.

Kirsten Marcia is the President, CEO and Director of DEEP. She was born and grew up in the City of Estevan, and is an outdoor advocate and resource entrepreneur who has recently transitioned to lead Saskatchewan’s first geothermal project of its kind. Marcia is excited for the future of DEEP’s first project: “It’s a challenge to do this for the first time, but the reward is we are developing a brand new renewable power option for the whole country,” Marcia said. “The reward of that is that barriers are broken and hopefully we will see geo-thermal power projects across Canada. At some point it won’t just be DEEP doing this. We are very supportive of other projects in Canada. Perseverance will move the challenging industry forward. ‘…. we are constantly breaking barriers to move ahead to develop what will be Canada’s first geothermal power generating facility,” Marcia said. “Fortunately it’s paying off.”
Quality of Life

Education

The City of Estevan has education opportunities for all levels ranging from early childhood learning to post-secondary. Schools in Estevan fall under the South East Corner Stone Public School Division #209 and the Holy Family Roman Catholic School Division. The city of Estevan is home to six (6) elementary schools—(4 public and two catholic), and one comprehensive high school. It is also home to the Southeast College.

Southeast College

The Southeast College provides numerous training opportunities from basic education to university and technical training. The College serves many business and industry stakeholders by offering numerous businesses, safety, and industrial programs and courses required to meet the diverse and challenging workplace skill sets of Saskatchewan’s growing economy. Most Students in/from Estevan pursue studies mainly in Engineering and Related Technology, Business, Management and Public Administration and Health and Related Fields.

Estevan Comprehensive School (ECS)

Excellence, commitment and success represent the character of ECS. The school offers a variety of classes in traditional subject areas, athletics, trades, artistic and business. The business program includes: Career and Work Exploration, Entrepreneurship, Information Processing, Personal Finance and Accounting. In the Entrepreneurship 30 class, students create their own business, do market research, develop a business plan, carry out the operation and either sell or liquidate the business at the end of the semester. Students are 100% in charge of their business and lean on the support of their teacher, facilitators and members of the business community for mentorship and support. There has been a variety of businesses including baking, clothing, food trucks, gift baskets, truffles and dog treats. This class has sparked provincial awards and national nominations, and has produced many leadership and scholarship opportunities for students. According to Josh LeBlanc, Business Teacher at ECS: “Our community is one step ahead as the training, education and learning students receive through this experience are second to none.”

HEALTHCARE

St. Joseph’s Hospital, located in Estevan, is an Acute Care and Special Care Facility. It is the lone, accredited hospital facility with 43 acute care beds, 38 long term care beds and a 12-bed dialysis centre. It offers an active obstetrics unit which delivers 400 babies every year; a surgical ward and CT scanner.

St. Joseph’s Hospital is the only Stroke Centre in southeast Saskatchewan. Executive Director, Gregg Hoffort emphasizes: “We have a compassionate, caring and dedicated team of health care professionals and support service workers meeting our Vision of ‘A Welcoming Healing Place.’ Continuing the tradition of our founders, the Sisters of St. Joseph, our team lives our Mission ‘To Provide People with the Highest Quality of Holistic Care . . .’ We are constantly striving to meet the needs of our community and to improve the health care services in southeast Saskatchewan.”
**ATTRACTIONS**

The **Estevan Leisure Centre** is the hub of activity in Estevan. Splash, sweat, sprint – everything that you need. It includes; RM of Estevan Aquatic Centre; Squash Courts; Tennis Courts; Estevan Arts Council; Indoor Walking Track; Estevan Public Library; Estevan Bruins Office; Multi-Purpose Room; Affinity Place; and Power Dodge Ice Centre.

**Affinity Place** is a Multi-Purpose Entertainment and Sports Facility located in Estevan, Saskatchewan, Canada. It is owned and operated by the City of Estevan Leisure Services Division. Affinity Place opened its doors April 15, 2011 after two years of construction. Individuals and businesses from throughout Estevan and Area showed their support for the facility by raising $8 million of the $22 million total cost. Home to the Estevan Bruins of the Saskatchewan Junior Hockey League, the facility also hosts concerts, trade shows, mixed martial arts, meetings, banquets and other large events.

Power Dodge Ice Centre (Formerly ICON Centre) is a sports facility. Come enjoy some fast paced action on the ice or rent out the facility for your own personal use.

Power Dodge Curling Centre is home to the Estevan Curling Club. Many events are held at this venue throughout the year including Trade Shows and fundraising events.

**Estevan Parks** include 27 Outdoor Sports Venues (including a Running Track, Outdoor Rinks, Tennis Courts, and Softball Diamonds); 3 Walkways and Paths; and 12 Playparks & Green Spaces

**TS&M Woodlawn Golf Club** located just 3km south of Estevan and situated along the winding Souris River, the TS&M Woodlawn Golf Club is sure to challenge golfers of all abilities. Feature scenic holes with large undulating greens, finely carved fairways, and an abundance of natural hazards. Includes a Clubhouse with a capacity of 160 people, and hosts corporate tournaments, events, family functions, weddings, and more.

Camping, golfing, and fishing are just some of the services offered at the picturesque **Hidden Valley Golf & Resort**, located only a mile-and-a-half southwest of Estevan on Highway 18. The Souris River curls around the campground. Hidden Valley’s camping season is from May 1 to September 30. The golf course and driving range are open from early April until the end of September.

The **Energy Tour** takes you on an inside journey to the Estevan Coal Mine Site, the Shand Power Station as well as the Shand Greenhouse. At the Estevan Mine Site you will see some of the largest pieces of mining equipment in North America using the strip mining technique. The Shand Power Station is the most environmentally advanced coal fired generating station in Canada. The Shand Greenhouse uses excess heat from Shand Power Station to produce thousands of tree seedlings every year for wildlife habitats and land reclamation projects across Saskatchewan.

The Estevan and surrounding area boasts great opportunities for anyone with the outdoors in mind. **Hunting and Fishing** are very popular. Conservation officers work hard to protect and manage our natural resources while the EWF (Estevan Wildlife Federation) works hard to sustain the natural habitat for our fish and wildlife and helps educate the public. Fishing is a favourite pastime in the Estevan area. Rafferty, Boundary and Alameda Dams are excellent fishing water bodies in the immediate area. Many locals spend time on the Souris River at Woodlawn Regional Park for some great shore fishing. Boundary Dam is well known for its Largemouth Bass fishing.

Under the Maple Tree canopy you would never guess civilization is 5 minutes away! **Woodlawn Regional Park** is fully serviced and tenting sites are available. There are two sites to choose from: Souris and Boundary. Facilities include; Pull Throughs; Bath House; Boat Launch; Public Beach; Beach Volleyball; Outdoor Stage; Concession.
Jeny Joans is a ladies retail store specializing in the sale of fashion-forward clothing, shoes, accessories, and footwear for women. Operating in Estevan since 1993, Jeny Joans has been a successful business in Estevan for the past twenty-five (25) years. “Jenny Joans is an actual Bricks and Mortar Boutique”. It all started when Jenny’s parents, who owned a local fur and ladies wear store which was founded in the 60’s, opened a second store with a younger customer in mind, and asked Jeny to run it.

“It was a slow start, but after 2-3 years Jenny Joans found its niche in Estevan”, Jeny recalls.

She reflects that: “There have been the usual challenges when running a small business. In the beginning there were some financial hurdles, also slumping sales periods in trying to find the right product for the customer. At certain times when the Canadian dollar was near or at par with the US dollar, we had a lot of competition and lost a lot of revenue due to cross-border shopping.

At other times we have faced issues when the Oilfield was struggling”. But Jeny considers the never ending, strong support of the local community as a success in itself, emphasizing “We have a lot of local customers who have been supporters of Jenny Joans since the beginning”.

The success of Jeny Joans has been manifested by several expansions including an expansion of the current building, and launching of a shoe department in 2007;

“We are a small-town store, with a big city feel. Jenny Joans brings you keenly curated merchandise to satisfy all your fashion cravings….Our passion is to offer up-to-the-minute clothing, shoes, accessories and other objects of desire to create a most wonderful shopping experience.”

In 2016, Jeny Joans started its online shop which has helped them reach a larger market – Jeny says: “It’s running well and continues to be increasingly popular”.

You can expect Jenny Joans to remain a home grown, Estevan success as they aim to grow and evolve with the needs of the customer as their number one priority.

“We have a lot of local customers who have been supporters since the beginning.”
- Jennifer Pettit
Southland Pulse is a farmer owned speciality crop processing facility which loads bulk hoppers or cans, and also bags products into boxcars, intermodals or containers. Essentially, the plant purchases product (grain) from farmers, cleans and prepares them for export to over 100 countries.

“We source, process and distribute premium speciality crops to over 75 countries” says Shawn Madsen, Operations Manager. The company’s portfolio includes various grades of whole peas, lentils and chickpeas, as well as Canary seed. Southland Pulse prides itself with the ability to ship quality products, and this has solidified the company’s link in the supply chain connecting the growers to the world market place.

Southland Pulse was the vision of a dozen farmers who recognized that the specialty crop industry was growing and saw an opportunity for a local plant instead of hauling this product to various destinations around the province. With 61 shareholders involved, the ground was broken in August of 2000 and was taking its first deliveries by March of 2001. Conveniently located on a primary highway outside of Estevan, and along a main CP rail line, Southland Pulse has been able to fill that local void between the producer and the buyer.

These local progressive farmers saw the opportunity for a value added facility in the South East corner of Saskatchewan to accommodate the increasing production due to the increase in pulse acres. Existing for almost twenty years, and notwithstanding challenges of weather, rail transportation and market barriers, Southland Pulse is one of Southeast Saskatchewan’s/Estevan’s business pride and joy.

“Peas and Lentil are important ingredients in the meals of millions around the world and we take great pride in buying them from local growers and shipping them to customers overseas. With the support from producers, combined with the knowledge and experience of our staff, along with the relationship we have developed over the years with the buyers, we have truly become the growers’ gateway to the globe.”

Adaptability and flexibility are their secrets to success.
Planning for Growth

The City of Estevan will continue to implement its Capital Plan which currently includes: Fleet renewal to keep equipment as efficient as possible and reduce repair and maintenance costs, traffic lighting upgrades, sidewalk construction, protective services building requirements, police vehicle and equipment requirements, updating facilities and costs associated with continual park improvements. Utility capital consists of continued efficiency upgrades to the Wastewater Treatment plant, Lift Station upgrades, as well as the Building Canada Funds Waterline project.

Second Water Intake
The City is currently working with multiple government agencies to ensure the successful completion of the Rafferty water intake pipeline. This will significantly improve the quality of water to our residents.

Police Station Addition
There is a planned expansion of the police station which is set to begin soon. The allocated budget of $500,000 is to provide office space and to renovate the front area to accommodate the public as well as ensure the safety of staff within the building.

Leisure upgrades
The Facilities Division has a multiyear maintenance plan in place to protect municipal assets for the long term. Focusing on the high priority flat roof section replacement and priority roof top HVAC units for the Leisure Centre building. Additionally, improvements to the Power Dodge Ice Centre will be realigning the shower areas for easier assignment, and through heating and bleacher modifications.
Saskatchewan’s Economy

Saskatchewan has a wealth of resources that is the envy of nations — agriculture, potash, uranium and oil. And the world is watching Saskatchewan technological firsts in clean-coal power generation, animal vaccine research and nuclear science.

The province has a diversity of resources that has enabled it to weather global economic cycles. In fact, the province has seen record population, employment, investment and export growth. From 2008 to 2017, Saskatchewan is estimated to reach $151 billion in new investments.

Home-grown companies are fuelling much of this growth, including:
- Nutrien, the world’s largest potash company
- Brandt Group of Companies, a major agricultural equipment manufacturer
- Cameco, one of the world’s largest uranium companies

Foreign companies that have invested or opened offices here include:
- AMEC
- Hutchison Whampoa
- BHP Billiton
- AREVA
- K+S Potash

Saskatchewan is the world’s largest potash producer, a top supplier of uranium, and the largest exporter of lentils, dried peas, oats and canola. We are the second largest energy producer in Canada and sixth largest in North America.

Built on this strong resource base are thriving manufacturing and technology sectors. The province is home to some of the world’s top agricultural equipment manufacturers, world-leading biotechnology, and carbon capture storage technology. This diversity has been instrumental in Saskatchewan’s success in recent years.

The Government of Saskatchewan is committed to creating a fiscally stable economy. Saskatchewan maintains strong credit ratings with both Moody’s Investor Services and Standard & Poor’s.

Saskatchewan Statistics

5th

Ranks 5th in expenditure based GDP ($79,513,000) and % share (3.72%) of National GDP

$151 B

Estimated capital investment from 2008 to 2017

Top Exports

<table>
<thead>
<tr>
<th>Export</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oil</td>
<td>$7 B</td>
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<tr>
<td>Potash</td>
<td>$5 B</td>
</tr>
<tr>
<td>Canola Seed</td>
<td>$3.6 B</td>
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<tr>
<td>Wheat</td>
<td>$3.1 B</td>
</tr>
<tr>
<td>Lentils</td>
<td>$1.2 B</td>
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<tr>
<td>Canola Oil</td>
<td>$1 B</td>
</tr>
<tr>
<td>Peas</td>
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<tr>
<td>Uranium</td>
<td>$0.82 B</td>
</tr>
</tbody>
</table>

Source: Stats Canada and Government of Saskatchewan (2017)
Key Sectors

Saskatchewan’s wealth and diversity of resources are the envy of nations. Discover the competitive advantages and investment opportunities in these key sectors of our economy.

1. **Agriculture and Agri-Value**
   Saskatchewan’s diverse agriculture and agri-food sector is world renowned for consistently supplying high-quality agricultural food and ingredients.

2. **Manufacturing**
   Saskatchewan produces a wide range of manufactured goods, the majority of which are exported to markets across Canada and around the world.

3. **Forestry Development**
   Saskatchewan’s Commercial Forest Zone comprises 11.7 million hectares, of which 5.3 million hectares are classified as productive forest land available for commercial timber harvesting.

4. **Life Sciences and Biomass**
   Saskatchewan is a hub of activity in life sciences and biomass. There is a strong tradition of innovation and multidisciplinary capabilities at the province’s universities and research institutions.

5. **Minerals**
   Saskatchewan’s rich mineral resources, efficient regulatory environment and strong investment opportunities have attracted major global mining companies to the province.

6. **Mineral Exploration and Mining**
   The province’s geology, mineral and petroleum resources are tops in Canada.

7. **Oil and Gas**
   Mining and Petroleum contribute 21.5% of Saskatchewan’s GDP. In 2016, the Fraser Institute ranked Saskatchewan first in Canada and fourth in the world for oil and gas investment.

8. **Energy**
   Saskatchewan is an energy giant, with the most diverse primary energy resource base in Canada.
Business Profile

BRENT GEDAK WELDING INC.

Brent Gedak welding Inc. (BGW) was started by local businessman Brent Gedak who started the company as a sole proprietor right after completing high school in 1998. The company is involved in the manufacturing of structural steel and pressure piping and other custom welding. It also makes structural steel stairs, platforms and landings for facilities, oilfield building packages, and carbon and stainless steel pressure piping.

Brent has seen the steady growth in his business which started with him completing welding trade school and pressure piping tickets and incorporating the business as a full contractor in 2007, thus enabling him to service more customers.

Brent Gedak Welding Inc. has not been without its share of challenges. According to Brent: “In the peak of oil prices, quality labour was difficult to find and many challenges arose when the economy began to decline, especially for the length of the decline.” Additionally, there was the challenge of finding enough work for staff and also financial challenges of reduced activity. However, Brent reflects positively on the growth his company has experienced and also points to other success mechanisms such as adding innovative technology tools and machinery for faster, more accurate and higher quality processes and products. His company was nominated for and won various awards through the ABEX (Achievement for Business Excellence) and EBEX (Estevan Business Excellence Awards) circuits. They were a Finalist for Young Entrepreneur of the Year for ABEX 2011 – which includes all Saskatchewan Chambers of Commerce companies; For the EBEX awards for Young Entrepreneur of the Year they were a finalist in 2011 and won the award in 2013. BGW was the recipient of the Growth and Expansion award as well as the Business of the Year award for the EBEX awards in 2017. Brent is optimistic about the future: “It appears that the economy is beginning to stabilize which provides great comfort for our company to rebuild and experience future growth opportunities. Also provides opportunities to work with other new and local businesses. I see oil being the focus of Estevan especially with the talks of reducing coal and power. This may make more local employees available for our company. Being a primarily oil field based business, the future looks promising for our company to be able to provide our services to Estevan and surrounding area.”
At present, Estevan, SK has a population of 11,483 people. Overall, the population is growing at an average of 1.8% per year. In the last two censuses, Estevan’s population grew by 429 people.

Population is the sum of births plus in-migration, and it signifies the total market size possible in the area.

8.39 per cent are part of its working-age population, or those between the ages 15 to 64 years old, while 18.42 per cent make up the younger population that will also be part of the labour force in two decades or less. At the present, 2,105 people are expected to retire in the coming years.
Demographics

Marital Status

Gender

Overall, there is no significant difference between the numbers of men and women. The 20 to 24 years old age cohort exhibits the largest discrepancy with a difference of 100 people between the sexes. Furthermore, majority of the population is between the ages 30 to 34 years old, comprising 8.1 per cent of the population.

Statistics Canada. 2016 Census. Last Updated: February 2017

Household Income

With a population at 11,483 people, most citizens of Estevan, are above the low income cut-off, or the income a person must earn to be considered to be part of the low income group. Majority are also above the 2016 national median income of $96,945 per year.

The household incomes chart shows how many households fall in each of the income brackets specified by Statistics Canada.

Statistics Canada. 2016 Census. Last Updated: February 2017
Number of people belonging to a visible minority group as defined by the Employment Equity Act and, if so, the visible minority group to which the person belongs. The Employment Equity Act defines visible minorities as ‘persons, other than Aboriginal peoples, who are non-Caucasian in race or non-white in colour.’ The visible minority population consists mainly of the following groups: South Asian, Chinese, Black, Filipino, Latin American, Arab, Southeast Asian, West Asian, Korean and Japanese.

Source: Statistics Canada
Last Updated: November 2017
Transportation

Most Used Transportation
Vehicle Driver

Busiest Time On Roads
7:00AM - 7:59AM

Residents Who Work Locally
4,020

Vehicle Drivers
89.36%

Time Leaving for Work

<table>
<thead>
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<th>Time</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>5:00am - 5:59am</td>
<td>295</td>
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<tr>
<td>6:00am - 6:59am</td>
<td>1,295</td>
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<td>7:00am - 7:59am</td>
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<tr>
<td>8:00am - 8:59am</td>
<td>1,065</td>
</tr>
<tr>
<td>9:00am - 11:59am</td>
<td>465</td>
</tr>
<tr>
<td>12:00pm - 4:59pm</td>
<td>765</td>
</tr>
</tbody>
</table>

Majority of commuters in Estevan, around 5,375 respondents, are carpooling in a private car, truck, or van to go to work. Moreover, 5.24% of residents say that they prefer driving alone in a private car, truck, or van.

The modes of transportation chart illustrates residents' most popular choices when it comes to getting around the area.

Majority of commuters, around 5,375 are carpooling in a private car, truck, or van to go to work. Moreover, 5.24% of residents say that they prefer driving alone in a private car, truck, or van.

Commute Times

10 MIN

Statistics Canada
Last Updated: November 2017

Commuting Destination

Source: Statistics Canada
Last Updated: November 2017

Within Community
Within Region
Outside Region
Different Province

35
120
1,055
4,020

Modes of Transportation

Vehicle Driver
Vehicle Passenger
Public Transit

Source: Statistics Canada
Last Updated: November 2017
Umbrellas and raincoats are most handy in the month of June when it rains an average of 74 mm. This is 22.55% of the annual rain experienced in Estevan. The month of July is also rainy with an average rainfall of 67.5 mm. Following July is May, when 52.1 mm is the average rainfall.

The average rainfall chart shows the average amount of total rainfall, or amount of all liquid precipitation in millimetres (mm) such as rain, drizzle, freezing rain, and hail, observed at the location for each month of the specified year. Precipitation is measured using vertical depth of water (or water equivalent in the case of solid forms) which reaches the ground during a stated period.

Wrap up in layers in the month of January when snow builds up to an average of 22.2 cm. This is 20.05% of the annual snowfall experienced in Estevan. The month of December is also snowy with an average snowfall of 20.1 cm. Following December is March, when 16.5 cm is the average snowfall.

The average snowfalls chart shows the average amount of snow an area gets in centimetres.

Health Care Professionals

- **Doctors**: 20
- **Dentists**: 5
- **Chiropractors**: 3
- **Massage Therapists**: 4
- **Optometrists**: 4

Source: Public Doctor Registers
Last Updated: March 2018
Quality of Life

Average Sunshine

Sunscreens are most handy in the month of July when the sun shines an average of 324 hours. This is 13.51% of the annual sunshine experienced in Estevan. The month of August is also sunny with an average sunshine of 292 hours. Following August is June, when 276.2 hours is the average number of sun hours.

The average sunshine chart shows the average amount of sun shine an area gets in hours.

Source: Environment Canada
Last Updated: November 2018

Average Temperature

It is coldest in Estevan in January when temperature drops to -19.2 °C and warmest in the month of July when it hits 26.4 °C. It will be a good idea to always check temperatures and the weather around August when temperatures are more fickle that it changed by 15.0 °C in the same month in 2016. Temperatures are most stable in Estevan in the month of March.

The average temperature chart illustrates the range of recorded temperature for each month of the specified year. The temperature of the air in degrees Celsius (°C).

Source: Environment Canada
Last Updated: November 2018

Crime Severity Index

Source: Statistics Canada. Table 35-10-0026-01.
Last Updated: January 2016
35.97%, which is majority of homes in Estevan, have 4 or more bedrooms. Homes with three bedrooms are also very popular, with 1,365 homes built with this number of bedrooms. The third largest category of homes according to number of bedrooms are two bedrooms representing 24.52 per cent of dwellings.

Dwellings by number of bedrooms chart illustrates the most popular types of homes based of bedroom count.

Source: CMHC
Last Updated: January 2017

Source: Statistics Canada 2016 Census
Housing

Home Ownership

71.7% are owners of homes.

28.3% are renters of homes.

Source: Statistics Canada
Last Updated: October 2017

Housing Starts and Completes

Source: CMHC
Last Updated: January 2017

Housing Prices

Source: Statistics Canada
Last Updated: October 2017

Building Permits Issued

Source: City of Estevan
Last Updated: November 2017

Average Rents

Source: CMHC
Last Updated: January 2017
Labour Force

Worker Classes

- Employee: 6,215
- Self Employed: 65
- None: 575

Unemployment Rates

- 2006: 2.7%
- 2011: 5.8%
- 2016: 8.5%

Source: Statistics Canada
Last Updated: October 2017

Participation Rates

- 2001: 70.1%
- 2006: 73.5%
- 2011: 75.8%
- 2016: 74.6%

Source: Statistics Canada
Last Updated: November 2017

Employment Rates

- 2001: 68.6%
- 2006: 71.5%
- 2011: 71.4%
- 2016: 68.3%

Source: Statistics Canada
Last Updated: November 2017

Labour Force - City of Estevan
Labour Force

Total Labour Force: 6,785
Employment Rate: 68.3%
Participation Rate: 74.6%
Unemployment Rate: 8.5%

Labour Force by Occupation
- Management: 8.3%
- Business & Finance: 13.1%
- Sciences: 4.6%
- Health: 4.8%
- Education, Law & Government: 7.7%
- Art & Sports: 1.5%
- Sales & Service: 24.5%
- Natural Resources: 7.5%
- Trades & Transportation: 23.4%
- Manufacturing: 4.4%

Labour Force by Industry
- Mining: 15.3%
- Utilities: 5.7%
- Construction: 8.8%
- Manufacturing: 4.3%
- Wholesale: 4.1%
- Retail: 12.2%
- Real Estate: 1.6%
- Finance: 2.7%
- Information: 1.7%
- Transportation: 4.1%
- Education: 5.0%
- Administration: 2.7%
- Professional Services: 4.1%
- Health Care: 8.4%
- Arts & Entertainment: 1%
- Accommodation: 8.5%
- Public Administration: 3.0%
- Other: 4.5%

Source: Statistics Canada
Last Updated: October 2017
The City of Estevan is home to six (6) Elementary Schools (4 public and two catholic), and one Comprehensive High School. It is also home to the Southeast College which provides numerous training opportunities from Basic Education to University and Technical Training. The College serves many business and industry stakeholders by offering numerous business, safety, and industrial programs and courses required to meet the diverse and challenging workplace skill sets of Saskatchewan’s growing economy.

Most people (3,320) in Estevan have completed a high school education. Coming in second, 23.54% of inhabitants say they have not completed any certificate. The third largest group are people who have completed a university degree, with 1,170 people responding.

Educational attainment refers to the highest degree of education an individual has completed, and this chart shows the number of residents for each level of education.

Most are in Engineering & related fields with 1,370 people practicing it in Estevan. Business, Management & Public Administration is another popular field of expertise, as 18.22% of inhabitants are involved in it. The third group are those who are in Health & related fields, with 590 people responding that it is their line of work. STEM (Science, Technology, Engineering, and Math) is expected to be a growing industry, however, Department of Finance confirms that Canada is lagging behind other Organisation for Economic Co-operation and Development (OECD) countries in terms of STEM graduates. Estevan has 1,535 people or 39.11% of workers in STEM industries.

The major field of study chart shows the predominant disciplines or areas of learning or training of a person’s highest completed post-secondary certificate, diploma or degree classified by Statistics Canada.
Taxes

**Federal General Corporate Tax**
15%

**Federal Small Business Corporate**
10%

**Federal M&P Corporate Tax**
15%

**Federal Investment Corporate**
15%

**Provincial Personal Income Tax**
- First $45,225: 11%
- Over $45,225 up to $129,201: 13%
- Over $129,201: 15%

**Federal Personal Income Tax**
- First $45,916: 15%
- Over $45,916 up to $91,831: 20.5%
- Over $91,831 up to $142,353: 26%
- Over $142,353 up to $202,800: 29%
- Over $202,800: 33%

**Provincial Corporate Income Tax**
- General: 12%
- Small Business: 2%
- M&P: 12%
- Investment: 12%

**Federal Corporate Income Tax**
- General: 15%
- Manufacturing & Processing: 15%
- Investment: 15%
- Small Business: 10%

**Mill Rate**
- Agricultural: 8.772
- Residential: 8.256
- Condominium: 8.256
- Apartments 4-11: 9.29
- Apartments >12: 9.29
- Commercial/Industrial: 13.726
- Commercial/Motel: 14.964
- Commercial/Mall: 25.8
- Railway/Pipeline: 25.8

Source: City of Estevan
Last Updated: January 2017
Utilities

Average Energy Costs Per Household

- $817.84/year

Water and Sewer Rate

- 1.5 dollars per cubic meter

Residential Electric Rates

- City:
  - Basic Charge ($/month): 22.799
  - Energy Charge ($/kWh): 14.228
- Rural:
  - Basic Charge ($/month): 32.9
  - Energy Charge ($/kWh): 14.229
- Town or Village:
  - Basic Charge ($/month): 22.79
  - Energy Charge ($/kWh): 14.228

Source: SaskPower
Last Updated: March 2018

Commercial Electric Rates

- Standard Rate - Urban:
  - Basic Charge ($/month): 57.04
  - Demand Charge After 50kVa ($/kWh): 6.03
- Standard Rate - Rural:
  - Basic Charge ($/month): 65.05
  - Demand Charge After 50kVa ($/kWh): 41.49
- Small Commercial Rate - Urban:
  - Basic Charge ($/month): 15.6
  - Demand Charge After 50kVa ($/kWh): 13.5
- Small Commercial Rate - Rural:
  - Basic Charge ($/month): 15.1
  - Demand Charge After 50kVa ($/kWh): 13.8
- Small Commercial Rate - Rural:
  - Basic Charge ($/month): 15.4
  - Demand Charge After 50kVa ($/kWh): 14.3

Source: SaskPower
Last Updated: March 2018

Natural Gas Monthly Charge

Source: SaskEnergy
Last Updated: November 2018

Water & Sewer Connection charge ($) - City of Estevan

- 5/8" (15Mm): 29.92
- 3/4" (18Mm): 30.23
- 1" (25Mm): 51.51
- 1-1/2" (40Mm): 113.55
- 2" (50Mm): 275.02
- 3" (75Mm): 572.93
- 4" (100Mm): 572.93
- 6" (150Mm): 572.93
- 8" (200Mm): 607.51
- 10" (250Mm): 643.47

Source: City of Estevan
Last Updated: February 2013
**Information Technology Services**

Estevan has an advanced IT sector with major companies described as follows:

**SaskTel**
It is the largest 4G LTE network in Canada. In 2013, SaskTel added additional coverage in existing locations and expanding coverage to new areas outside of 4G LTE coverage. It covers over 98% of Saskatchewan’s population.

**Telus Communications**
Offers wide range of telecommunications products and services in Canada. This includes internet access, voice, entertainment, video, satellite services.

**Access Communications**
A Cooperative that offers cable television, internet and phone services. It is Saskatchewan owned and operated.

**Bell Canada**
Offers high speed internet, telephone, and satellite services.

**Virgin Mobile Canada**
Provides postpaid and prepaid service of wireless voice, data and text communication in Canada.

**Signal Direct**
Provides high speed wireless internet, analog and digital two-way radio service, scada systems, cellular and cellular accessory sales, analog and digital camera systems, automotive installations, and GPS tracking options.
Thank You!

City of Estevan
Economic Development
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